

# PERHAM EDA DOWN PAYMENT ASSISTANCE PROGRAM GUIDELINES

- **Household Income Limit and Calculation:** All buyers must have gross household income **equal to or less than** those shown on page 2. **The incomes of all adult wage earners in the household (excluding full-time college students) must be included in the income calculation. Applicants must supply the EDA a copy of the most recent Federal tax return.**
- Applicant must obtain a letter of support from their employer.
- **Existing and New Construction:** This program applies to existing homes as well as new construction within the boundaries of the City of Perham.
- **Affordable Mortgage Products:** All buyers must obtain first mortgages that meet conventional guidelines for affordable mortgage products (FHA, VA, RD, 3% or 5% Conventional). Any exceptions to these guidelines must be approved by EDA at least 15 business days prior to closing.
- **Homebuyer Education:** All **first time home buyers** must complete homebuyer education before closing. (Online course available through Minnesota Homeownership Center – <https://hocmn.frameworkhomeownership.org>.) Must provide proof of certification once course is completed.
- **Liquid Asset Limit:** Buyers may retain up to \$15,000 of liquid assets. Liquid assets above \$15,000, including equity from the sale of a previous home, must be used toward the down payment and/or closing costs. Retirement savings, such as IRAs, are not considered liquid assets.
- **Home Price Limits:** Home sale prices may not exceed the limits set by the original funding approval source; maximum home sale price is \$255,500. Sale price increases must be approved by EDA at least 15 business days prior to closing.
- **Open to Existing Homeowners:** Outreach to first-time buyers is strongly encouraged, but the program is also open to current homeowners. Homeowners must sell their current home before closing on a gap loan.
- **Basic Appliances:** A refrigerator and a range, at a minimum, are required for all homes. These items must be included in the applicable Home Sales Price limit.
- **Pre-paids:** Gap financing cannot be used to cover pre-paids, which must be paid by the buyer or another source (e.g. gift).
- **Other Funds:** Gap financing cannot be used in conjunction with other down payment assistance products.

**AFFORDABLE MORTGAGE GUIDELINES**

EDA requires that all buyers using our gap financing obtain first mortgages that meet these minimum guidelines. Any exceptions to these guidelines must receive written approval from EDA at least 15 days before loan closing.

Affordable first mortgages must meet all of the following requirements:

- **Loan Terms:** Fixed rate loan, maximum amortization of 30 years.
- **Down payment:** Down payment required by product cannot exceed five percent of sale price. This guideline does not preclude a buyer from making a larger down payment if additional personal funds are available.
- **Interest Rate:** EDA preference is for below-market or market-rate loan products. The buyer’s first mortgage interest rate cannot exceed the current market rate plus one percent.
- **Debt Ratios:** Housing expense and debt to income ratios is recommended not to exceed 25/36; however, the maximum allowed is 29/41. Lenders are encouraged to use community homebuyer products with flexible underwriting guidelines.
- **Closing Costs:** Closing costs (excluding pre-pays) cannot exceed the ordinary and customary percentage required by product. This guideline would not preclude buyers with liquid assets above \$15,000.00 from using their excess funds to buy down the interest rate.
- **Rollover Loans Prohibited:** “Rollover” loans are not acceptable. “Rollover” loans have a fixed interest rate, short maturity, and a term to be negotiated.

| <b>Income Limits<br/><u>Family Size</u></b> | <b>Income Not<br/><u>To Exceed</u></b> |
|---|--|
| 1-2   | \$91,800                               |
| 3+  | \$105,570                              |